

Before

Appendix B: Pre-Test Instru

1. How likely is it that you will start a new business of your own? Please state your preference in starting a business by answering the questions below.

STARTING A BUSINESS	Not all at likely	Not very likely	Likely	Very likely	Already started a business
Start a business on full-time basis within one year from now	1	2	3	4	5
Start a business on part-time basis within one year from now	1	2	3	4	5
Start a business on a full-time basis within five (5) years	1	2	3	4	5
Start a business on part-time basis within five (5) years	1	2	3	4	5

Please Check Response

		Yes	No
2.	I have started/owned a small business		
	If yes, has the experience been positive?		
3.	I have worked for a new or small business		
	If yes, has the experience been positive?		
4.	My parents have started/owned a small business		
	If yes, has the experience been positive?		

Please answer the following questions by circling the number that best reflects your response.

	Statement	Disagree ←				Agree →
5.	I am confident that I would succeed if I started my own business	1	2	3	4	5
6.	It would be easy for me to start my own business	1	2	3	4	5
7.	To start my own business would probably be the best way for me to take advantage of my education	1	2	3	4	5
8.	I have the skills and capabilities required to succeed as a business owner	1	2	3	4	5
9.	I would be overworked if I started my own business	1	2	3	4	5
10.	I would love running my own business	1	2	3	4	5
11.	I would be tense running my own business	1	2	3	4	5
12.	I would be enthusiastic running my own business	1	2	3	4	5
13.	I know many people in my community who have successfully started up their own business	1	2	3	4	5
14.	In my community, people are actively encouraged to pursue their own ideas to start a business	1	2	3	4	5
15.	In my community, you get to meet lots of people with good ideas for starting a new business	1	2	3	4	5
16.	There is a well functioning support system in my community to support the start-up of new business	1	2	3	4	5

The following questions below are associated with various aspects choose ONE answer that best describes your response for each section designed for scanning your answers so please make sure you fill in each

After

Below are a series of questions regarding the likelihood of you starting your own business at various points in time. Please read each statement and chose the ONE response that best identifies your position

STARTING A BUSINESS:

	Not at all likely	Not very likely	Likely	Very Likely	Already have own business
1) I plan on starting a business <u>FULL-TIME</u> within the next year	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2) I plan on starting a business <u>PART-TIME</u> within the next year	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3) I plan on starting a business <u>FULL-TIME</u> within five (5) years	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4) I plan on starting a business <u>PART-TIME</u> within five (5) years	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Below are a number of statements about starting your own business. Mark the option that describes the extent to which you agree with each statement NOW. Please fill in the appropriate circle corresponding with your current opinion.

<u>STATEMENT:</u>	Strongly Agree	Slightly Agree	No Opinion	Slightly Disagree	Strongly Disagree
5) I am confident that I would succeed if I started my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6) It would be easy for me to start my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7) Starting my own business would be the best use of my education	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8) I have the skills and abilities required to succeed as a business owner	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9) I would be overworked if I started my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10) I would love running my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
11) I would be tense running my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12) I would be enthusiastic running my own business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13) I know many people in my community who have successfully started their own business.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14) In my community, people are actively encouraged to pursue their own ideas to start a new business.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15) In my community, you get to meet lots of people with good ideas for starting a new business.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16) There is a well functioning support system in my community for starting a new business	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please turn the survey over and continue on the back.